

Estimated Leaf Production by Crop Year

million green kgs
as of November 3, 2021

Flue-Cured	2018	2019	2020	2021E	2022P
North & Central America + Caribbean	160	154	117	148	162
<i>USA</i>	135	128	102	130	144
South America	658	688	640	658	620
<i>Brazil</i>	570	600	550	570	530
Europe + CIS	125	119	108	109	110
Africa + Middle East	415	429	311	354	366
Asia + Oceania	2,280	2,235	2,189	2,201	2,240
<i>PRC</i>	1,748	1,706	1,702	1,743	1,743
World Total	3,639	3,625	3,365	3,471	3,499
World Total Excluding PRC	1,890	1,919	1,663	1,728	1,756

Burley	2018	2019	2020	2021E	2022P
North & Central America + Caribbean	69	64	51	54	58
<i>USA</i>	41	36	30	36	36
South America	117	115	97	80	88
<i>Brazil</i>	65	70	57	50	50
Europe + CIS	26	23	18	18	19
Africa + Middle East	279	237	174	165	204
Asia + Oceania	101	103	106	93	99
<i>PRC</i>	5	5	6	7	7
World Total	591	542	446	411	468

Oriental	2017	2018	2019	2020	2021
World Total	188	155	164	155	128

Dark Air-Cured	2017	2018	2019	2020	2021
World Total	116	125	116	111	111

All Tobacco Types	2018	2019	2020	2021E	2022P
World Total	5,190	5,119	4,728	4,744	4,871

N.B.: Estimates for all types change from time to time as new data become available.
Totals may differ from the sum of the numbers in each column due to rounding.

The data herein are Universal's estimates of production in selected tobacco origins and of world production as of the date shown on the report. The data also suggest what production levels could be for the upcoming crop. The Report is primarily based on market assessments by the worldwide Universal Group. From time to time, it may also include estimates available through various trade sources, which may not always be reliable. The Company makes no warranty on the accuracy of these data and assumes no duty to update any materials contained in this Report.

Important factors could affect current expectations for any one market, including political and economic events as well as weather conditions. Readers should not unduly rely on any estimates, projections, or other forward-looking data cited herein to reach conclusions or make decisions about the various markets. This Report is not intended to serve as an indicator of the Company's future financial results or serve as a guide for investing in the Company. For a list of factors that may affect the forward-looking data herein and the Company's future business, please refer to the section in the Company's most recent annual report on Form 10-K entitled "Management's Discussion and Analysis of Financial Conditions and Results of Operations - Factors That May Affect Future Results."

